INVENTORY Intensive

SPONSORSHIP OPPORTUNITIES FOR THE FULL-DAY PROSPECTING AND LISTING WORKSHOP

WITH DARRYL DAVIS



THURSDAY,
JANUARY
30
2020



Wednesday, January 30, 2019 | Long Island Marriott
101 James Doolittle Boulevard, Uniondale, NY 11553

We're thrilled to offer this unique opportunity to our generous sponsors! Unlike many networking or training events, we are bringing together close to **500 of the most committed real estate professionals** from our market area and beyond for a full day of laughing, learning, networking, and connecting. **We'll be teaching the skills, mindsets, and tools agents need to create absolute clarity and confidence in 2020.**

In what we anticipate being the fifth sold-out year in a row, what you'll find at the Inventory intensive are agents who are wholly focused on investing in themselves, their production, their business relationships, and their future. Our sponsors enjoy full access to the training, as well as ability the **exposure to network** and **build a business connection that could become a long-lasting partnership** that is a win-win for all.

There is **limited sponsorship space available** – so please don't wait to secure your spot. Once on board, we'll deliver to you a **branded sponsorship package** that you can put to immediate use to start creating those connections long before the event even begins!

Don't miss this unique business building opportunity! Secure your sponsorship today!

Have questions? Call Julie at **800-395-3905 ext. 701.** We're excited to have you on board.

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Phone: (800) 395-3905 ext. 701

Email: julie@darrylspeaks.com

Darryl's Inventory Intensive is an **all-day, hands-on event** for agents across the Tri-State Region. For the third year in a row, Darryl is opening space for trusted industry and area vendors to provide valuable marketing opportunities to attendees.

We have several different levels of sponsorship to fit the needs of your company.

MORNING SESSION SPONSOR
$4,000 (1 AVAILABLE)

- Exhibitor Table
- 4 Complimentary Vendor Tickets
- Morning Session 5-Minute Presentation About Your Company/Product
- Full-Page Ad in 75+ Page Conference Workbook
- Complete Attendee Roster with Phone and Email Contact Information
- Professionally Written Pre and Post Event emails
- Full Sponsorship Marketing Package complete with Branded Flyers, Postcard, Social Media Tools, Pre and Post Event Emails, and Ad Specs
- Advertising Exposure to Reach More Than 35,000 Agents Nationwide

AFTERNOON SESSION SPONSOR
$4,000 (1 AVAILABLE)

- Exhibitor Table
- 4 Complimentary Vendor Tickets
- Afternoon Session 5-Minute Presentation About Your Company/Product
- Full-Page Ad in 75+ Page Conference Workbook
- Complete Attendee Roster with Phone and Email Contact Information
- Professionally Written Pre and Post Event emails
- Full Sponsorship Marketing Package complete with Branded Flyers, Postcard, Social Media Tools, Pre and Post Event Emails, and Ad Specs
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MORNING COFFEE SPONSOR
$4,000 (1 AVAILABLE)

- Exhibitor Table
- 4 Complimentary Vendor Tickets
- Signage for Coffee Stations *(Eternal Gratitude from Early Morning Agents)*
- Acknowledgement from Stage
- Full-Page Ad in 75+ Page Conference Workbook
- Complete Attendee Roster with Phone and Email Contact Information
- Professionally Written Pre and Post Event emails
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AFTERNOON COFFEE SPONSOR
$4,000 (1 AVAILABLE)

- Exhibitor Table
- 4 Complimentary Vendor Tickets
- Signage for Coffee Stations *(Eternal Gratitude from Post-Lunch Eating Agents)*
- Acknowledgement from Stage
- Full-Page Ad in 75+ Page Conference Workbook
- Complete Attendee Roster with Phone and Email Contact Information
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VIP SPONSOR
$1,500 (4 AVAILABLE)

- Exhibitor Table
- 4 Complimentary Vendor Tickets
- Half-Page Ad in 75+ Page Conference Workbook
- Complete Attendee Roster with Phone and Email Contact Information
- Professionally Written Pre and Post Event emails
- Full Sponsorship Marketing Package complete with Branded Flyers, Postcard, Social Media Tools, Pre and Post Event Emails, and Ad Specs
- Advertising Exposure to Reach More Than 35,000 Agents Nationwide

PREMIUM SPONSOR
$750 (4 AVAILABLE)

- Exhibitor Table
- 3 Complimentary Vendor Tickets
- Half-Page Ad in 75+ Page Conference Workbook
- Complete Attendee Roster with Phone and Email Contact Information
- Professionally Written Pre and Post Event emails
- Full Sponsorship Marketing Package complete with Branded Flyers, Postcard, Social Media Tools, Pre and Post Event Emails, and Ad Specs
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BASE SPONSOR
$500 (4 AVAILABLE)

- Exhibitor Table
- 2 Complimentary Vendor Tickets
- Quarter-Page Ad in 75+ Page Conference Workbook
- Complete Attendee Roster with Phone and Email Contact Information
- Advertising Exposure to Reach More Than 35,000 Agents Nationwide

CONFERENCE TOTE SPONSOR
$1,000 (1 AVAILABLE)

- Company Name & Logo on Conference Totes



PREMIUM FULL-PAGE AD PLACEMENT OPTIONS

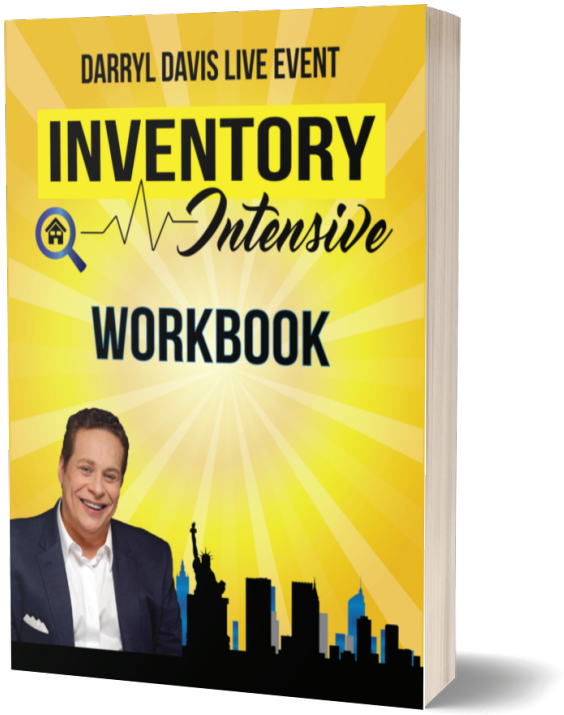
All premium placement ad options are first come-first served

- Back Cover: $600
- Inside Front Cover: $500
- Inside Back Cover: $500

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2020 WORKBOOK

Ad Specs

FULL PAGE AD
Approx. 8.5”Wx11”H

HALF PAGE AD
Approx. 8.5”Wx5.5”H

QUARTER PAGE AD
Approx. 4.25”Wx5.5”H

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HERE'S WHAT AGENTS ARE SAYING ABOUT DARRYL'S TRAINING ....



"I made **$323,000 my 2nd year** & now I'm in the Top 5 in the New York Hudson Valley Region for Century 21! If you apply the principles you learn from Darryl, there is no way NOT to have these same results."

- John Gandolfo,
Century 21 American Homes



"When I first met Darryl I had just started my career. I went from being a **top agent, building a real estate team, to eventually opening my own office.** Darryl truly did launch my real estate career."

- Joanne Mills,
Exit Family Realty



"When I was a new agent, **I took Darryl's course and have been a top producer ever since**. There are real estate programs and then there is Darryl's program. **It truly launched my career!** I highly recommend his program."

-Tony Donnino,
Signature Premier Properties



"After Darryl's workshop, my career took a turn for the best. I learned how to **overcome my fear of calling FSBOs & Expireds, and since then, I've kept a steady flow of income**. I'm so grateful for Darryl's teachings."

- Mary Pisano,
RE/MAX Signature

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What Agents
LEARN

- How to deliver a knock-it-out-of-the-park listing conversation and leave with the listing
- How to use the "magic" voicemail dialogue that will have 50% of FSBOs and Expireds calling you back
- The best source for finding FSBOs, Expireds, and Pre-Foreclosures in your market (and get them delivered to your inbox)
- How to list 7 out of 10 listing appointments you go on with FSBOs and Expireds
- How to generate 2 listing appointments for every 4 prospecting calls
- How to STOP memorizing scripts and START getting better results
- How to promote yourself without spending a PENNY
- The best marketing tools to help make your phone ring off the hook
- Dialogues for calling past clients, updating your sphere, and introducing yourself to your farm

WHAT'S NEW AT THE INTENSIVE THIS YEAR?

- How to deal with emerging market disrupters
- How to communicate your value and worth
- New dialogues for prospecting both buyers and sellers
- Powerful marketing tools for growing your business in a changing market

What Agents
RECEIVE

- **Full day of live coaching** and training with the foremost leader in calling and listing FSBOs and Expireds, and bestselling author, Darryl Davis
- **Complete workbook** loaded with everything you need to succeed in building your inventory
- ***Certified Seller Consultant™ Designation***. Receive this widely-respected designation to show your sellers you're a cut above the rest!
- **Free 30-Day Trial to RedX Prospecting system** – a $389 value* (only for new customers to RedX)

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About

DARRYL DAVIS, CSP

Darryl Davis began as a professional actor appearing in movies and commercials. To help support himself while he pursued his acting career, Darryl entered sales at the age of 19. He mastered every role up the ladder, from salesperson to Sales Manager. Eventually, he became a Top Producing Salesperson and later, Darryl opened a sales office that became the #1 selling office within its first 6 months of operation.

Now, Darryl Davis is a renowned speaker, life coach, and creator of the nationally recognized term Next Level®. He is also the founder of the year-long coaching process called *The POWER Program*®, which has proven results of doubling sales professional's incomes over their previous year.

He is also a best-selling author with McGraw-Hill Publishers and he was a featured comedian at Caroline's Comedy Club in NYC. Lastly, Darryl was asked to audition for Last Comic Standing, along with being considered to be one of three judges NBC'sNBCs American Home Builders with Nate Berkus

Darryl is the speaker to book if you want your audience to be entertained, motivated — and come away with game-changing solutions.



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2020 INVENTORY Intensive

SPONSORSHIP ORDER FORM

Please Check Which Sponsorship Level Applies:

- ☐ Morning Session Sponsor
- ☐ Morning Coffee Sponsor
- ☐ VIP Sponsor
- ☐ Base Sponsor
- ☐ Afternoon Session Sponsor
- ☐ Afternoon Coffee Sponsor
- ☐ Premium Sponsor
- ☐ Conference Tote Sponsor

Premium Full-Page Ad Placement Options:

☐ Back Cover ☐ Inside Front Cover ☐ Inside Back Cover

Ad requirements: Accepted formats: High-resolution PDF (300 dpi), AI, EPS, PNG or JPG.

All fonts should be embedded or outlined.

Please email company logo and ad to: info@darryldavisseminars.com

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SPONSORSHIP ORDER FORM

Sponsor name: _____

Company: _____

Address: _____

_____

Phone: _____

Email: _____

Website: _____

Credit Card Number: _____

Name on Card: _____

Expiration Date: _____ CVV: _____

Signature: _____

Date: _____

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